



Press Release



FOR IMMEDIATE RELEASE

## **Mobile-8 Signed Cooperation Contract with Samsung for Nationwide Network Expansion**

**JAKARTA, March 5, 2007** – PT. Mobile-8 Telecom Tbk. (Mobile-8), a CDMA-based publicly listed telecommunication company known with brand image **Fren**, announced that it had signed a cooperation contract with the Korean telecommunication company, Samsung Electronics (Samsung), on February 28, 2007. Samsung is appointed as the official partner to develop Mobile-8's infrastructure, starting in 2007, to support the company's nationwide roll-out expansion plan across Indonesia.

Senior Vice President Finance and Head of Procurement Mobile-8 **Sintawati Halim** said, "In this contract, Samsung will provide CDMA 2000-1X and CDMA 2000 EVDO rev-A networks along with other value added services. The cooperation with Samsung is part of our strategy to enhance our coverage network in both Java and outside Java until the next five years, commencing from the year of 2007. Through this cooperation, we are confident that our nationwide roll-out expansion plan will be able to commence on schedule, including to almost all major cities outside Java."

"This is our second cooperation with Samsung after the first cooperation took place in 2003. Total capital investment in this cooperation is worth of US\$375 million which will be spent on a few stages. As a result of this cooperation, it will further enhance Mobile-8's coverage area and increase its network capacity above 20 million by 2012 within both Java and outside Java", added Sintawati.



Mobile-8 will immediately commence this new infrastructure development in the first quarter of 2007. "We are optimistic that this project will progress on schedule and achieve our target in increasing the network capacity to serve four million subscribers by end of 2007," said **Lukas Heryanto**, Mobile-8's Chief Technical Officer.

President Director of PT Samsung Telecommunication Indonesia, **Lee Jin Hee**, welcomed this cooperation with Mobile-8 in telecommunication network development. "With the average market penetration of 25 percent, Indonesia offers huge opportunity as one of the fast developing market for wireless technology. By adopting our wireless technology, Mobile-8 can now develop high-quality integrated network and yet still on track with the road map of future wireless technology".

The cooperation between Mobile-8 and Samsung will commence in March 2007. "Through this network development, Mobile-8's coverage area in Java and Bali will expand from 70% to 90% this year, as well as increase its national coverage area from 42% to 70%," added Lukas Heryanto.

Mobile-8 Chief Operating Officer **Chee Pok Jin** said, "Our cooperation with Samsung today clearly shows our commitment to become one of the top leading telecommunication operators in Indonesia by continuously concentrating in providing best services to our customers. Such as, we recently signed cooperation with nine international operators for international SMS services. Also, we are on the process to implement a fixed wireless access (FWA) service in ten major cities in Java and to accommodate telecommunication need with affordable price to all our customers in several major cities in Java and outside Java."



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## About Mobile-8

PT Mobile-8 Telecom Tbk. is the fourth largest and CDMA-based nationwide cellular operator in Indonesia. Through its product **Fren**, Mobile-8 provides value added services on both data and multimedia facilities within all of **Fren** service coverage within Java, Madura, and Bali. Mobile-8 offers **CDMA2000 1x** and **CDMA2000 1xEV-DO** technologies through its own nationwide 800 MHz CDMA network. For further information, please visit [www.mobile-8.com](http://www.mobile-8.com).

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