



News Release

FOR IMMEDIATE RELEASE

Mobile-8 Subscriber Base Increased 65% and Gross Revenue Grew 50%

JAKARTA, February 21st, 2008 – PT. Mobile-8 Telecom Tbk (Mobile-8 or the Company) today announced that the Company's subscriber base has increased 65%, from approximately 1,8 million subscribers at end of 2006 to become more than 3 million of subscribers at end of 2007, which strongly increased the Company's revenue.

The increase of the Company's subscriber base was primarily due to its 2007 increase of BTS from 440 BTS at end of 2006 to become more than 1.000 BTS at end of 2007. The Company has also commenced its commercial services in several new areas outside Java including Sumatera, Kalimantan, Sulawesi and Bali. This result to an increase on the use of **Fren** service, as the Company's brand product.

In addition, for the nine month period ended September 30, 2007, the Company recorded EBITDA of Rp281,2 billion (unaudited) or an increase of 81% compared to the same period in 2006. Meanwhile, its EBITDA margin (over gross revenue) surged 35% (unaudited) compare to 30% during the same periode in 2006, mainly due to the increase of the Company's subscribers.

Director & Chief Corporate Affairs Mobile-8 **Merza Fachys** said, "The twelve months 2007 results was consistently promising with gross revenue increased by 50% year-on-year and 65% increase in our subscriber base to more than 3 millions. This significant increase was mainly contributed by the introduction of our new tariff and the launch of our commercial operation in new areas."

Furthermore, **Merza** added that the Company will continue its 2007 network expansion outside Java island in 2008, which were not yet undertaken due to Mobile-8's main vendor was not able to implement the deployment plan of Mobile-8's network expansion. All expansion plan in 2008 will use the Company's capital expenditure budget in 2008 of approximately US\$140 million, or more than twice fold of the Company's actual capital expenditure in 2007, being approximately US\$60 million. "We have prepared sufficient funds for our capital expenditure. In 2007 we had successfully raised new fund through Rp and US Dollar bond issuance amounting to Rp675 billion and US\$100 million following our successful IPO of Rp877,5 billion in November 2006. We are also pleased to announce that our US\$100 Million Bonds had received an award from The Asset Magazine's Triple A House and Deal Awards for 2007 for the category of 'The Best High Yield Bond' which was received on January 16, 2008 in Hong Kong," added Merza.

Meanwhile, in relation to the Company's plan in holding the forthcoming AGMS and EGMS in March 2008, the Company had also informed an agenda on the appointment and changes of the Company's Board of Directors and/or Board of Commissioners.

In line with the official statement issued yesterday (21/2/2008) by PT Global Mediacom Tbk (Global) as the Company's parent's company, Global is recommending a change in the Company's management which will consist members of professionals who have long experience in telecommunication industry replacing the previous management who resigned from the Company. They are:

- a. **Wityasmoro Sih Handayanto**, to be appointed as President Director & CEO replacing Hidajat Tjandradjaja. Wityasmoro, who has an excellent telecommunication experience of 25 years, joined Global in September 2007 to lead its IT and infrastructure business. Prior to that, Wityasmoro was a former Director of PT Indosat Tbk.
- b. **Susanto Sosilo** to be appointed as Sales and Marketing Director replacing Chee Pok Jin. Susanto has 16 years of experience in telecommunication industry in Indonesia, including as Sales & Marketing Director at Ericsson Indonesia and Country Head of Sony Ericsson Indonesia; and

- c. **Anthony Chandra Kartawiria** to be appointed as Director and CFO replacing Lucy Suyanto. Anthony has extensive experience in capital market and investment banking businesses, including as President Director of PT Bhakti Capital Indonesia Tbk. Prior to that, Anthony was a Director at PT Bank Century Tbk for eight years and was a Director at PT Indo Citra Finance Tbk for ten years.

Furthermore, **Merza**, who has 27 years of experience in telecommunication industry, added, "We look forward to stronger results in 2008 following our plan to launch more marketing initiatives including the launch of our fixed wireless access (FWA) services. In addition, as part of our effort to boost-up our subscriber base, we also plan to continue our network expansion in other major cities outside Java, in order to increase our subscribers base and our BTS numbers by more than two folds."

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About Mobile-8

Established in 2002 and commercially launch in 2003, PT Mobile-8 Telecom Tbk (Mobile-8) is a publicly held listed company in JSX (stock code: FREN), is one of the largest and the only CDMA-based nationwide cellular operator with full mobility services in Indonesia. Through its product **Fren**, Mobile-8 provides value added services, both data and multimedia facilities covering Java, Madura, Bali, North Sumatera, South Sulawesi, and South Kalimantan. Mobile-8 offers **CDMA2000 1x and CDMA2000 1xEV-DO** technologies through its nationwide 800 MHz CDMA network. For further information, please visit www.mobile-8.com.

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